

## . Case Study

# Mylor Yacht Harbour

Vickery Holman became involved when Roger and Dinah Graffy acquired the yacht harbour in 1996. Following on from our initial secured lending valuation we provided strategic advice on the subsequent development of the harbour, ultimately creating a new deep water marina and shoreside facilities with a total contract value of £2 million.

We negotiated with their landlord regarding lease term variations, helped create a standardised commercial lease for its tenants and provided valuation input into grant and commercial funding. We assisted in negotiations with the planning and highway authorities regarding planning consents. On approval we project managed the construction of the new service centre, including chandlery, workshops and offices and marine workshop building. We also acted as project monitors for SWERDA and Lloyds TSB on the marina development and as planning supervisors.



MARINA

The development won the 'environment award' at the 2001 British Nautical Awards giving national recognition for the work undertaken. In accepting the award our client commented "Dinah and I, plus all our staff are indebted to you and your companies for your input the creation of the marina has given Mylor a future, created more jobs in Cornwall and shown the marina industry a better way to approach such projects".

SERVICE CENTRE



### Summary

Client	Mylor Harbour Ltd Mylor Churchtown Falmouth TR11 5UF Tel 01326 372121
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Project	Strategic advise Project Management Project monitoring Contract administration Construction supervision
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Value	£2,000,000
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Date	1996 to present
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Reference	Roger Graffy
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